



Unbeatable Quality and Reliability

The Client: General Pencil

The Challenge: Old Compressor Unit

The Solution: Quincy QR Series



THE CLIENT

General Pencil has been a lead pencil manufacturer since the 1880s. They handcraft quality pencils and artist materials using traditional methods passed down for six generations.

Sitting in the heart of a residential area of Jersey City, the building's history is clear from the feel and smell the second you walk in. The company is steeped in tradition, as over 140 years of pencil making have taken place at that location. Quincy Compressor is a part of that deep tradition.

THE CHALLENGE

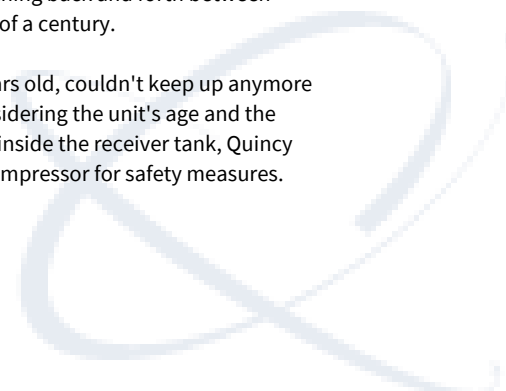
General Pencil purchased their original QR series compressor in 1962. They then bought a backup unit in 1972. These two 15-HP units pumped alongside one another, switching back and forth between primary and backup, for the next half of a century.

In 2019, their original unit, now 57 years old, couldn't keep up anymore and needed some pump repairs. Considering the unit's age and the rust and corrosion likely taking place inside the receiver tank, Quincy recommended replacing the entire compressor for safety measures.



They wanted to invest in the same machine that had already brought them 57 years of outstanding performance.

General Pencil



WORLD'S BEST WARRANTY OFFERING 10-YEAR AIREND

When it comes to reliability, everyone is making the same promise. But when it comes to keeping the promise, Quincy Compressor stands alone. This is why Quincy Compressor offers its exclusive ten-year airend extended warranty that covers both parts and labor on select models. Reliability is about confidence, performance, and trust - every day. Quincy Compressor's Royal Blue Warranty is proving reliability one decade at a time.



THE SOLUTION

Customers who purchase QR series compressors pay for extreme quality. Today's standard across most industry-leading compressor brands involves splash-lubricated, aluminum head reciprocating compressor brands. Quincy makes a phenomenal version of that style — the QT series — that comes with a 50,000 hour expected pump life rating and is more cost-effective than the QR series.

However, the QR series remains the reciprocating market's toughest compressor, with a cast iron head and pressure lubrication. General Pencil valued the QR series' reputation. They wanted to invest in the same machine that had already brought them 57 years of outstanding performance. The proven performance the two QR units had previously shown in this plant made the QR this customer's top choice.



UNDENIABLY THE WORLD'S FINEST

Quincy Compressor specializes in compressed air technology, offering top-notch products and services since 1920. Serving the industry for nearly 100 years, Quincy is on the cutting edge, engineering quality and reliability into every offering. Award-winning accomplishments have allowed Quincy to build solid relationships with its customers and achieve compressed air systems best practices. Quincy's flagship products include the QSI and QGV rotary screw compressors, the reciprocating QR-25, QT and Climate Control packages along with its innovative Royal Blue Warranty, widely recognized as among the industry's strongest warranty program.



701 North Dobson Avenue
Bay Minette, AL 36507
251.937.5900
quincycompressor.com